**Accounting 352**

**Case 1 – (Group C)**

**DUE February 11**

**Hearts ‘R Us**

Hearts ‘R Us, Inc. (“Hearts” or “the Company”) is a mid-size medical equipment company. Currently, Hearts is in the final stages of going to market with the Heart Valve System. All preliminary trials have been approved by the FDA, and the Company is in the final trial; once the final trial is complete, the Company will present the product to the FDA for final approval. If approved by the FDA, the Heart Valve System will revolutionize the way medical professionals repair heart valve defects. Hearts is in the process of significantly expanding operations in anticipation of the roll out of the Heart Valve System. To finance this expansion, Hearts entered into an alliance with Bionic Body (“Bionic”), a SEC registrant. Bionic is a biological medical device company that focuses on the development of implantable biological devices, surgical adhesives, and biomaterials. Bionic could benefit from the approval of the Heart Valve System since it has a supplementary device that could be used in tandem with the Heart Valve System.

Heart sold Bionic $3.5 million of Series A Preferred Shares (the “Shares”) of the Company with a par value of $1 per Share. The stock transaction was completed on November 30, 2011. As part of the Series A Preferred Stock purchase agreement, Bionic has the following rights:

• **Board Rights** — As the holder of the preferred stock, Bionic is entitled to appoint one member to the Company’s board of directors (the “Board”). In addition, Bionic has the right to appoint an observer to receive all information provided to the Board and to be present at meetings of the Board.

• **Mandatory Conversion Right** — The Shares will be converted to the Company’s common stock upon execution of an initial public offering (IPO) that nets at least $50 million in proceeds.

• **Contingent Redemption Right** — The Shares will be redeemed for par value on the fifth anniversary of the date of purchase conditioned upon the event that Hearts has not obtained FDA approval for the Heart Valve System.

• **Additional Protective Rights** —Bionic has the right to limit future equity and debt issuances as well as the right to participate in future funding rounds to protect its investment percentage.

• **Right of First Refusal and Co-Sale Rights** — Bionic has the right of first refusal to purchase and right of co-sale on sale of shares by identified key holders of Hearts’ shares.

The Company is a calendar year-end company. Hearts is a SEC registrant and is required to comply with SEC regulations when preparing financial statements. However, Heart has never issued securities quite like the shares sold to Bionic and the controller is unsure how the shares should be classified and recorded. You have been asked to research this question and report your findings and recommendation to the controller.

**Required:**

Prepare a one page memo addressed to the Heart’s controller (S. Smyke) in which you explain how Heart should account for the Series A Preferred Shares upon issuance. Your memo must include reference to the appropriate accounting regulations (FARS) with correct citations.

**Attach a copy of the** [**grading rubric**](http://www.csun.edu/~hfact004/352/studentcritical%20thinking%20grading%20rubric.doc) **to your memo.**