

PAID AND SCHOOL CREDIT INTERNSHIP

DESCRIPTION:

School Credit and Paid Internships available.

The goal of an internship in real estate is to apply knowledge acquired in the classroom to the real-world situations, as well as the skills and experiences that is necessary to prepare the student for a successful career.

HIGHLIGHTS:

We provide students with knowledge of financing, ownership, use, management, control, valuation, disposition, and legal



DEADLINE TO APPLY FEBRUARY 2, 2018

INTERNSHIP OVERVIEW:

Internships are professional experiences that students participate in to gain professional skills and experiences. Internships are structured as learning experiences that combine in-class theory with real-world applications. Our Real estate internships offer experience in all aspects of the real estate industry. Interns can focus on residential property, investment property, property management, brokerage, and private equity. Interns will learn about the real estate process with buyers and sellers, the real estate investment process, day-to-day business functions and decision making of the organization as well as interfacing with all levels of management.

SPECIFIC RESPONSIBILITIES MAY INCLUDE:

- Assist with property valuations and comparable research
- Research potential investment opportunities
- Entering information into databases
- Organizing property inventory
- Assist with phone calls to prospective buyers and sellers
- Assist broker with market research and deal making
- Interact with buyers, sellers, lenders, escrow companies and title companies as well as other 3rd party services providers
- Participate in property tours and site visits



APPLY ON HANDSHAKE AND CONTACT **SARINEH YADGARIAN** FOR AN INTERVIEW
SARINEHY@KW.COM



PAID AND ACADEMIC INTERNSHIPS AVAILABLE AT OUR THREE OFFICES:



Keller Williams® Realty is a **REAL ESTATE POWERHOUSE**. “When you join Keller Williams you join forces with the most dynamic real estate company in the world.”

All of our Training is focused on helping our agents grow their business and help their clients. World-class training is the foundation of providing our agents with the resources and tools they need to fund their lives and create opportunities for their families.

-JOHN DAVIS
CEO, Keller Williams

Training Magazine has named Keller Williams as the #1 Training Organization across all industries worldwide! This is an exciting time in training and technology. A decade from now, the way consumers search for and buy homes will be almost unrecognizable from the process today. Our success at keeping our agents at the forefront of this evolution, helping them differentiate themselves in their local markets, and providing an extraordinary customer experience will be determined by how well we train our people.

-CHRIS HELLER
Operating Partner, Keller Williams

At Keller Williams, we’re not only an open-books company, we’re an open learning company. The leaders of our company have fostered a culture of collaboration because we know that together everyone achieves more.

-DIANNA KOKOSKA
CEO, KW MAPS Coaching

You can be part of the **#1 WORLDWIDE LEADER IN TRAINING!** and the fastest-growing real estate franchise in North America. Collectively, the Keller Williams Brokerages handled more than \$178 Billion in sales, up 23 percent, and up 21 percent year over year.

Founded in 1983 by Gary Keller and Joe Williams with the mission to build careers worth having, business worth owning and lives worth living for its associates, Keller Williams Realty has been among the faster growing real estate franchises in the industry since its founding.

In 2011, during the most challenging real estate market in history, Keller Williams surpassed Century 21 to become the 2nd largest franchise in the U.S. In 2012, the company ranked as the No. 1 real estate franchise on the 33rd Annual Franchise 500 list by Entrepreneur magazine. In 2014, Keller Williams became the world’s largest real estate franchise by agent count.

At the core of Keller Williams Realty is a conviction that you are in business with matters. We believe that the company can contribute to our lives in untold ways. To help cement this understanding, we’ve formalized a belief system called W14C2TS:

- Win-Win: or no deal**
- Integrity: do the right thing**
- Customers: always come first**
- Commitment: in all things**
- Communication: seek first to understand**
- Creativity: Ideas before results**
- Teamwork: together everyone achieves more**
- Trust: starts with honesty**

Deadline to Apply February 2, 2018

Our Mission: To build careers worth having, business worth owning, lives worth living, experiences worth giving, and legacies worth leaving.

Our Vision: To be the real estate company of choice for agents and their customers.

Our Values: God, Family, then Business.

Our Perspective: A technology company that provides the real estate platform that our agents’ buyers and sellers prefer. Keller Williams thinks like a top producer, acts like a trainer-consultant, and focuses all its activities, on service, productivity, and profitability.

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