

CSUN NAZARIAN

COLLEGE OF BUSINESS & ECONOMICS

**DAVID NAZARIAN
COLLEGE OF BUSINESS AND ECONOMICS**

FACULTY HANDBOOK

2022

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I. MISSION STATEMENT, VISION AND STRATEGIC THEMES

MISSION

Our faculty and staff improve lives by preparing our diverse student body to realize their academic goals and achieve career success through an innovative and exceptional education.

We focus on providing students with the practical business skills and solid theoretical foundation needed for success in our rapidly changing global business environment. The Nazarian College provides our students the academic knowledge and professional tools, skills, and networks needed to achieve their personal and professional goals.

Focusing on career success means we establish and maintain a relationship with our students throughout their professional lives. Our connection continues after students graduate from California State University, Northridge, and includes alumni organizations and opportunities for graduate and professional education.

We recognize and support the diversity of experience and the capabilities our students bring to the Nazarian College. We provide a safe, welcoming and respectful environment that encourages student interaction with each other and with the faculty, staff, and administration of the College, and the business community.

Being a leader requires innovative, engaged, and committed faculty and staff. We encourage and support our faculty and staff to shape the practice of business education and push the boundaries of business theory and practice. We support our faculty and staff by building a sense of collegiality, community, and commitment within the College that will leverage and develop the full potential of each member of the faculty and staff.

VISION

To transform society by engaging with the global community's grand challenges.

- **Student Achievement:** Our graduates will be recognized for their ability to apply their knowledge and skills to work situations. They will assume leadership responsibilities in their professions and communities.
- **Faculty Scholarship:** Our faculty will be recognized for the ability to apply research to real organizational needs, with demonstrable impact on business and economic policy and practice, student engagement, discipline development, resource generation and instructional innovation.
- **Community Impact:** Our faculty will use their expertise to contribute to organizations inside and outside the university. Organizations will turn to us for help with difficult business problems.

Strategic Themes

High Quality Education

- The college regularly evaluates its curriculum and pedagogy to meet the changing needs of students and the emerging needs of business while maintaining high academic standards.
- The curriculum emphasizes critical thinking, effective communication, teamwork, and ethical decision-making as a foundation for leadership. Students are encouraged to apply discipline-based and cross-functional knowledge gained in the classroom to practical situation.
- The college fosters a learning environment that maximized opportunity for a diverse student population and provides meaningful student support services.

Faculty Development

- The college encourages each member of the faculty to continuously update his or her professional knowledge and skills.
- The college expects every member of the faculty to be actively engaged in scholarship, with an emphasis on applied, discipline-based research.
- The college encourages cross-functional research and teaching to increase faculty knowledge breadth and improve instruction.
- The college recognizes and rewards outstanding faculty achievement in teaching, research, and service.

Strategic Partnerships

- The college actively partners with a variety of organizations and participates in projects that have educational value for students and faculty, and have economic value for the community.
- The college leverages its knowledge, resources, and reputation to foster economic development and improve the quality of life in the community.

Branding

- Build the college's regional reputation and improve our national rankings.

II. FACULTY/STAFF MEETINGS

- A. College Faculty/Staff Meetings are called by the Dean, generally for the second Wednesday of each month of the academic year unless there is no business. All faculty members are expected to attend, unless attending to other University business. Staff are encouraged to attend.
- a. Recording of Minutes
- i. The Dean of the David Nazarian College of Business and Economics, or the Dean's designee, is to provide for the recording of minutes at all Faculty/Staff meetings.
 - ii. The minutes are the official record of all actions taken by the Faculty. The minutes are to include all motions brought before the Faculty, and the disposition of the motion (pass-fail, tabled). In addition, all announcements pertaining to action items being considered or to be considered by the Faculty of the College will be recorded in the minutes of the meetings. Further, motions brought before the Faculty by the Standing Committees or by any Ad Hoc Committee of the College will be recorded in the minutes of the College's meetings.
- b. Distribution of Minutes
- i. The minutes of the College's Faculty/Staff Meetings will be distributed to the faculty and staff of the College in time for the following Faculty/Staff Meeting.
 - ii. The minutes of the meetings will be item one of the Agenda of the College's Faculty/Staff Meetings for review, correction, and approval. Once the minutes of the meetings have been approved, an electronic copy will be stored in the College Faculty-Staff Meetings folder in myCSUNbox as a permanent record.
- B. Department Meetings are called as needed at the discretion of the Department Chair.

III. NOMINATION AND ELECTION PROCEDURES

A. Nomination Procedures

- a. For Members of Established Committees and Representatives to University Committees:
 - i. The agenda item calling for an election by the faculty shall indicate any restrictions that apply to that election. Faculty will be invited to submit advanced nominations to the Dean's Office by e-mail or in writing up until noon of the meeting day.
 - ii. Advanced nominations shall be seconded and additional candidates shall be nominated and seconded during the regular meeting of the faculty.
 - iii. Prior Consent of the Nominee
 1. Personnel Committees – see Section 600 (CSUN Administrative Manual)
 2. All other offices: The nominator shall have obtained the consent of the nominee prior to the faculty meeting. (Faculty shall be reminded of this requirement on the agenda item calling for the election).
- b. For Members of Committees or Offices Formed During a Faculty Meeting, nominations and elections shall be conducted during the next faculty meeting.

B. Election Procedures

- a. Confidential Committees
 - i. Election of representatives of the David Nazarian College of Business and Economics to University elected bodies and election of committees of the College that deal directly with personnel decisions and recommendations shall be conducted by ballot.
 1. **Preparation:** The ballot shall be prepared, distributed, and collected by the Dean's Office.
 2. **Form:** The ballot shall list all seconded nominations, and indicate requirements for validity of the ballot.
 3. **Ballot Distribution and Collection:** The ballots shall be distributed to faculty members eligible to vote within five working days of the nominations. Ballots shall not be due for at least five working days after the initial distribution.
 4. **Tie Votes:** All ballots shall contain a second part wherein a nominee not selected in the initial marking of the ballot may be designated by the voter. In the event of a tie vote, these designated votes on all ballots not initially recorded for one (or more) of the tied nominees shall be used to resolve the tie. Further ties shall be resolved by lot.

5. Elections with Limitations on Representatives from each Department: If more individuals than permitted from any one department are selected to serve, the member(s) receiving the greatest number of votes shall serve and the other(s) shall be replaced by the nominee(s) receiving the next highest count.

6. Valid Ballots: To be valid a ballot must:

- a. Be submitted by the eligible voter;
- b. Not contain a write-in nominee; and
- c. Be submitted prior to the deadline.

The validity of each ballot shall be determined by the Chair of the Policy Committee or designee.

b. Election to other Committees

- i. The election process for other committees (non-confidential nature) will also take place by ballot. A similar ballot (see page 7) will be distributed to all faculty members eligible to vote. The procedures for counting ballots and announcing results will be handled the same way as stated in the section above.
- ii. The nomination process for other elections by the David Nazarian College of Business and Economics shall be conducted in general faculty meetings. Tie votes shall be resolved by further balloting prior to the close of the meeting. (See Section III.B.i.4. above.)

IV. COLLEGE COMMITTEES

A. Administrative Council

1. **Composition** – The Administrative Council is composed of the Dean, the Associate Dean(s), the Department Chairs, the Director of the MBA Program, the Director of Finance and Operations, the Executive Director of Development & External Relations, the Managing Director of Career Education and Professional Development, and the Director of College Advising.
2. **Responsibilities** – The Administrative Council advises the Dean on administrative matters, including budgets, course scheduling, physical facilities, and program development. Where appropriate, the Council receives reports from the various committees.
3. Upon receipt of the report of the Assurance of Learning, the Administrative Council will select areas for correction or improvement, based on the priorities in the mission and strategic plan, and resource considerations. The Council will also identify whose responsibility it is to carry out the required corrections or improvements. In general, curriculum issues are assigned to the relevant department. Changes then go to the Curriculum Management and Policy Committee or the Graduate Committee, the College Faculty, the University's Educational Policy Committee or Graduate Studies Committee, and the Provost, in that order.
4. Issues concerning student services, such as advising, are assigned to the Associate Dean(s). Proposed changes are subject to the approval of the Administrative Council.
5. The Administrative Council also has the responsibility for determining the academic qualifications of the members of the faculty. Such determination will be made annually prior to the start of the fall semester for the entire faculty, and upon request from individual faculty members throughout the year.

B. Standing Committees

i. Academic Technology Committee

1. **Composition** – The Academic Technology Committee is composed of 10 members – one from each of the seven academic Departments, the faculty representative to the CSUN Academic Technology Committee, the Associate Dean (ex-officio), and the Director of Finance and Operations (ex-officio). The seven representatives from the Academic Departments are selected by their Department for terms of two years in length. All full-time faculty are eligible to serve.

Terms of the representatives of the departments of Accounting, Business Law,

Economics, and Finance, Financial Planning, and Insurance, begin in the Fall Semester of odd-numbered years. Terms of the representatives of the departments of Management, Marketing, and Systems and Operations Management begin in the Fall Semester of even-numbered years. If a vacancy occurs, the Department elects a replacement for the remainder of the term. No person can serve more than three consecutive two-year terms, whether full or partial.

2. **Chair** - The Chair will be selected by the voting members of this committee from among the voting members of this committee. In the absence of the Chair, the Chair shall designate one of the members to preside at the meeting(s). The Chair is responsible for maintaining a repository of Committee policy recommendations. The Chair also maintains Committee meeting agendas and handouts on a web page.
3. **Responsibilities** - The Committee reviews and recommends College-wide information technology policies, procedures, and standards; recommends or advises on strategic planning issues as they relate to information technology; and promotes communication and collaboration between all IT stakeholders to avoid duplication of effort. Recommendations are forwarded to the Curriculum Management and Review Committee, the Strategic Assurance Committee and/or the Dean and Administrative Council, as appropriate. Procedural change recommendations are forwarded to the Dean for Administrative Council consideration.
4. **Meetings** - The Committee meets once a month during the Fall and Spring semesters. A regular meeting schedule will be determined by the second week of each semester. During summer, some Committee work may be completed electronically.
5. **Agenda** - Matters to be discussed by the Committee should be sent to the Chair at least two days prior to the next meeting.

ii. Assurance of Learning and Accreditation Committee

1. **Committee Composition** - The Assurance of Learning and Accreditation Committee is composed of the Dean, Associate Deans, Assurance of Learning Director, and a representative from each department, elected every other year at the department level. Only tenured and tenure-track faculty are eligible to serve and vote on the Committee as department representatives.

Terms of the representatives of the departments of Accounting, Business Law, Economics, and Finance, Financial Planning, and Insurance, begin in the Fall Semester of odd-numbered years. Terms of the representatives of the departments of Management, Marketing, and Systems and Operations Management begin in the Fall Semester of even-numbered years. If a vacancy occurs, the Department elects a replacement for the remainder of the term. No person can serve more than three consecutive two-year terms, whether full or partial.

2. **Chair** - The Associate Deans (or their designees) shall serve as the Committee Co-Chairs.

3. **Responsibilities** - The Assurance of Learning and Accreditation Committee is responsible for strategic oversight of the College Continuous Improvement process. To this end, the Committee: (1) ensures that assessment tools and procedures are in place to support the achievement of program learning outcomes, (2) reviews the assessment of the undergraduate business programs' common learning goals and the graduate programs' specific learning goals at least twice in a five-year period to demonstrate progress toward achieving these outcomes, and (3) facilitates the extension of accreditation by AACSB International through data collection, "close the loop" activities, and monitoring of compliance with AACSB standards. The Committee develops assurance of learning policy for consideration and action by the college faculty.

The Committee members:

- 1) Assist with the preparation of the campus annual assessment reporting.
- 2) Assist with the preparation of the AACSB Continuous Improvement Review Application.
- 3) Assist with the preparation of the AACSB Fifth Year Continuous Improvement Review Report.
- 4) Work with the AACSB Peer Review Team (PRT) and advisor prior to and during the PRT visit.
- 5) Support the Dean's assistant in the preparation of the annual Business School Questionnaire (BSQ).
- 6) Attend AACSB workshops and training sessions as needed to remain current with accreditation requirements.
- 7) Assist with the preparation for initial accreditation for and ongoing continuous improvement of business programs seeking specialized accreditation (e.g., Accounting).
- 8) Communicate college assurance of learning activities to their respective departments.

The Committee annually reviews the College for compliance with the requirements for AACSB accreditation and for continuous improvement. It facilitates quality enhancements by making suggestions for improvement and by working with faculty and departments to institute change as needed.

4. **Agenda** - Policy matters to be discussed by the Committee must be placed on the agenda seven days before the meeting(s). Requests to place items on the agenda should be directed to the Associate Dean. Notice and Agenda for each regular meeting shall be distributed to the committee members at least five days before

each meeting.

5. **Minutes** - Minutes of each meeting must be distributed to each member no later than five working days after each meeting. Minutes are approved at the following meeting, and then stored in the accreditation documentation repository. Meeting highlights are shared as part of the standing committee reports presented at the monthly faculty meeting.

iii. **Business Honors Program Advisory Committee**

1. **Committee Composition and Election of Members** - The Business Honors Program Advisory Committee is composed of eleven members: one appointed by the chair of each department every other year after consultation with the department faculty, one student member selected by the Business Honors students, one alumnus/alumna of the Business Honors Program selected by the Business Honors Alumni Chapter, the Director of the Business Honors Program, and the Business Honors Association Advisor. The Director, Advisor, and the student and alumnus/alumna members serve as nonvoting members.

Terms of the representatives of the departments of Accounting, Business Law, Economics, and Finance, Financial Planning, and Insurance, begin in the Fall semester of odd-numbered years. Terms of the representatives of the departments of Management, Marketing, and Systems and Operations Management, begin in the Fall semester of even-numbered years. The student and alumnus/alumna members serve one-year terms, and may serve more than one term. No faculty member can serve more than three consecutive two-year terms, whether full or partial.

2. **Chair** - The Chair is chosen from those members having served a previous year.
3. **Responsibilities** - The Committee advises the Director, engages in ongoing program design, development, and assessment; reviews program structure and course content; and monitors and evaluates admission and program requirements.
4. **Director** - The Director of the Business Honors Program is appointed from the faculty by the dean to a three-year term with the advice of the Business Honors Program Advisory Committee.

The Director is responsible for the administration of the Business Honors Program, coordinating the recruiting and admission of students to the Business Honors Program, working with department chairs to schedule Business Honors classes, the appointment of the Business Honors Association Advisor, and coordinating the mentorship of Business Honors students.

iv. **College Personnel Committee**

1. **Committee Composition and Election of Members** - The Personnel Committee is composed of seven members, one from each department.

2. **Terms** - The seven members are elected by their respective departments every other year for two-year terms. The terms of the representatives of Accounting, Business Law, Economics, and Finance, Financial Planning, and Insurance begin in the Fall semester of odd-numbered years. The terms of the representatives of Management, Marketing, and Systems and Operations Management begin in the Fall semester of even-numbered years. No member may serve more than three consecutive two-year terms, whether full or partial.
3. **Eligibility** – Only tenured faculty members who are not eligible for promotion during the term are eligible for election to the Committee.
4. **Chair** – Each spring, the committee members shall elect a chair for the following academic year from amongst the carryover members. No committee member may serve as chair for more than two consecutive one-year terms.
5. **Responsibilities** - The function of the Committee is to make recommendations for sabbatical and difference-in-pay leaves, and for promotion, tenure, and retention reviews, to the Dean, who in turn will forward these, along with his/her own recommendations, to the President or designee. The Committee also reviews and revises personnel procedures.
6. **Procedures** - All personnel procedures are governed by the provisions of Section 600 (California State University, Northridge Administrative Manual) and of the Agreement Between the Board of Trustees of the California State University and the California Faculty Association: Unit 3 Faculty (the Collective Bargaining Agreement).

v. Curriculum Management and Policy Committee

1. **Committee Composition and Election of Members** - The Curriculum Management and Policy Committee (CMAP) is composed of seven voting members, one from each department, elected every other year at the department level. Only tenure-track faculty are eligible to serve as voting members on the Committee. In addition, the Associate Dean for Undergraduate Programs and Students, the Assurance of Learning Director, and an undergraduate academic advisor are ex-officio members of the committee.

Terms of the representatives of the departments of Accounting, Business Law, Economics, and Finance, Financial Planning, and Insurance begin in the Fall Semester of odd-numbered years. Terms of the representatives of the departments of Management, Marketing, and Systems and Operations Management begin in the Fall Semester of even-numbered years.

If a vacancy occurs, the Department elects a replacement for the remainder of the term.

No member shall serve more than three consecutive two-year terms, whether full

or partial.

2. **Chair** - The Chair is chosen from those members having served a previous year.
3. **Responsibilities** - The Committee's primary responsibility is to continually review and oversee the undergraduate curriculum in the undergraduate programs of the College. The continual review and oversight by the Committee includes, but is not limited to: the evaluation of curriculum changes proposed by the respective College Departments; the evaluation of student performance and satisfaction assessment reports; policy changes as necessary; and the appraisal of suggested improvements in the undergraduate programs of the College made from all sources.

Based on the review process and periodic reports from the Assurance of Learning and Accreditation Committee, the Committee may propose action and policies on undergraduate curriculum. In addition, the Committee may propose policies on other matters (other than personnel or assurance of learning issues) of concern to the faculty.

4. **Agenda** - Matters to be discussed by the Committee must be placed on the agenda seven days before the meeting. Requests to place items on the agenda should be directed to the Associate Dean or to the Chair. Notice and Agenda of each regular meeting shall be distributed to the faculty at least five days before the meeting.
5. **Minutes** - Minutes of each meeting must be distributed to each member no later than five working days after each meeting. Minutes are approved at the following meeting, and then distributed to the faculty.

vi. Faculty Awards and Grants Committee

1. Committee Composition and Election of Members –

- a. The Faculty Awards and Grants Committee is composed of seven members, one member from each department, elected every other year at the department level. Only tenure-track faculty are eligible to serve on the Committee.
- b. Terms of the representatives of the departments of Accounting, Business Law, Economics, and Finance, Financial Planning, and Insurance begin in the Fall Semester of odd-numbered years. Terms of the representatives of the departments of Management, Marketing and Systems and Operations Management begin in the Fall Semester of even-numbered years.
- c. If a vacancy occurs, the Department elects a replacement for the remainder of the term.
- d. No member shall serve more than three consecutive two-year terms, whether full or partial.

2. Chair –

- a. The Chair is elected by and from the seven Committee members.

3. Responsibilities –

- a. The Committee is responsible for awards and grants to College faculty members. Based upon the amount of funds available, in consultation with the Dean, the Committee will determine the number of awards and grants, the amount of each, and the schedule for disbursement of funds awarded. Award categories include but are not limited to: Summer grants, DNCBE research grants, faculty publication awards, teaching awards, service awards, and selection of a University Faculty Research Fellow. Committee members are responsible for developing specific criteria (including projects not supported) for each award and following any university and/or college guidelines.
- b. Chair – The Chair of the Committee will notify the faculty in a timely manner of application and award procedures, requirements for eligibility, and deadline dates for submission of grant applications.
- c. During the last regularly scheduled College faculty meeting of the academic year, the Committee Chair will briefly summarize the Committee's activities during that year and will report the names of faculty receiving grants and the amounts of the grants, names of faculty who have submitted their final reports, and names of those faculty who have failed to submit their final reports or have requested an extension.

4. Eligibility –

- a. Applications will be considered from all faculty including those on sabbatical or other approved leaves.
- b. Applications will not be considered from faculty who received previous awards from the Committee and did not submit a final report.
- c. Applicants who are committee members need to recuse themselves when evaluating the respective award category.
- d. Projects that will not be supported are:
 - i. those that, in the opinion of the Committee, are not likely to be published in a recognized professional journal, or not likely to be presented at a professional meeting,
 - ii. predominantly commercial projects,
 - iii. work that is substantially completed at the time an application is submitted.

5. Criteria for Selection –

- a. Proposals will be evaluated based on their consistency with intellectual contributions as

defined in Section VII.C.ii.4 of the College Faculty Handbook.

- b. The primary criterion in the evaluation of the grant proposal will be the project's potential for publication in a recognized professional journal or for presentation at a professional meeting.
- c. The Committee may consider other relevant factors.

6. Award and Post-Award Policies and Procedures

- a. Cash awards may be used to compensate the principal investigator(s) for time spent on the project, to cover essential research-connected expenses, and/or to reward publication achievement.
- b. Equipment (excluding consumable supplies) purchased with grant funds becomes the property of the College.
- c. Grants awarded jointly are not canceled or reduced if one of the recipients withdraws.
- d. The recipient of a grant must submit a final report together with an accounting of expenditures to the Committee within one year immediately following the granting of the initial award. Requests for extensions must be submitted to the Committee in writing and provide sufficient justification.
- e. Final outcomes/deliverables from research and awards will be housed in the Office of the Dean of the David Nazarian College of Business and Economics.
- f. Questions related to research and awards policies or procedures should be addressed to the Committee in writing.

7. Graduate Committee

- a. **Composition** – The Graduate Committee is composed of seven voting members – one from each department – and the Associate Dean for Graduate Programs and Faculty, who acts as the non-voting Executive Secretary. Each graduate coordinator of a degree program in the College shall serve as an ex-officio non-voting member of the Committee and shall not be eligible to represent a department. In addition, any faculty member serving on the University Graduate Committee who is not already a member of the College Graduate Committee shall serve as an ex-officio non-voting member of the committee, and the Assurance of Learning Director shall serve as an ex-officio non-voting member of the Committee.
- b. **Selection of Voting Members** – The seven voting members are selected by their respective departments every other year. The terms of the representatives of Accounting, Business Law, Economics, and Finance, Financial Planning, and Insurance begin in the Fall semester of odd-numbered years. The terms of the representatives of Management, Marketing, and Systems and Operations Management begin in the Fall

semester of even-numbered years. No member can serve more than three consecutive two-year terms, whether full or partial.

- c. **Chair** – The Chair is elected by and from the voting members annually at the first meeting of the Fall semester and shall preside over all meetings. In the absence of the Chair, the Chair shall designate one of the voting members to preside at that meeting.

If a vacancy of the Chair occurs during the academic year, the voting members will elect a replacement to serve for the remainder of the academic year.

- d. **Responsibilities** – The Committee is responsible for proposing policies regarding the graduate curriculum for faculty action at the College level. In addition, the Committee advises and guides the Associate Dean of Graduate Programs and Faculty.
- e. **Meetings** – At the first meeting each year, the Committee will establish a calendar for regular meetings.

Five voting members constitute a quorum of the Committee. A substitute with full voting rights may be appointed to assume the responsibilities of an absent departmental representative. The method of selecting the substitute shall be at the discretion of each department.

- f. **Agenda** – Matters to be discussed by the Committee must be placed on the agenda seven days before the meeting. Requests to place items on the agenda should be directed to the Chair. Only matters on the agenda will be acted upon except in extraordinary circumstances.

A call for agenda items for regular meetings will be issued to Department Chairs by the Associate Dean for Graduate Programs and Faculty two weeks before each meeting. Notice and agenda of each regular meeting shall be distributed to the faculty at least five days before the meeting; at the same time, one copy of all attachments to the agenda will be distributed to each departmental office. The agenda of special meetings will be distributed to the faculty at the same time that it is distributed to the Graduate Committee.

- g. **Minutes** – Minutes of each meeting must be distributed to each member no later than five working days after each meeting.

Members have five working days after distribution to request corrections or additions to the minutes. If no corrections or additions are requested, the minutes will be distributed to the faculty. If substantive additions or corrections are requested, the minutes will not be distributed until the change has been approved by the Committee at the following meeting.

8. Scholarship Committee

- a. **Committee Composition and Election of Members** - The Scholarship Committee has generally three (but sometimes four) faculty representatives from the College, one of whom is elected by its members as a chair. The faculty representatives will be nominated

and elected by the faculty to overlapping terms. Tenure-track and tenured faculty are eligible to serve on the Committee. In addition, the Director of College Advising and the Executive Director of Development & External Relations shall serve as non-voting ex-officio members of the Committee.

- i. No member can serve more than three consecutive two-year terms, whether full or partial.
 - ii. Under no circumstances shall the total number of faculty members exceed four. In the event of a vote among the Committee members where there is a tie vote, such tie shall be broken and decided by the Committee chair.
- b. **Responsibilities** - The Scholarship Committee responsibilities include advising on criteria for existing and prospective College awards and scholarships; vetting and reviewing College awards and scholarship applicants; and providing recommendations to the Dean and/or Administrative Council on College awards and scholarship recipients.

The Committee:

- 1) Develops a framework for analyzing the eligible students of existing and prospective College awards and scholarships.
 - 2) Oversees the notification of the eligible students, in a timely manner, of application and award procedures, requirements for eligibility, and deadline dates for submission of applications.
 - 3) Evaluates applicants and determines College awards and scholarship recipients, using objective and other evaluation criteria.
 - 4) Coordinates with department chairs, the director of the Business Honors Program, the Dean's Office, and Associate Dean's Office.
 - 5) During the last regularly scheduled College faculty meeting of the academic year, the Committee briefly summarizes the Committee's activities during that year and reports the names of College awards and scholarship recipients.
- c. **Criteria for Selection of Scholarship Applicants** – The Committee is responsible for complying with the standards and criteria established for scholarship awards and endowments.

9. Strategic Vision and Assurance Committee

- a. **Committee Composition and Election of Members** – The Committee will be composed of eight voting members: one faculty member appointed by each department in the College and one staff member (elected by the full-time staff). In addition, the Dean, the Advisory Board chair, and a student representative chosen by the Leaders in Alliance will serve as ex-officio members. The Committee chair will be elected by the

voting members. To inaugurate the committee, all members will initially be appointed by the Dean. Thereafter, members will be appointed/elected for overlapping two-year terms. Terms of the representatives of the departments of Accounting, Business Law, Economics, and Finance, Financial Planning, and Insurance begin in the Fall Semester of odd-numbered years. Terms of the representatives of the departments of Management, Marketing, and Systems and Operations Management begin in the Fall Semester of even-numbered years. No member can serve more than three consecutive two-year terms, whether full or partial; the Dean and the Advisory Board Chair have no term limits.

- b. **Responsibilities** - The Strategic Vision and Assurance Committee is responsible for first developing and defining (with input from the DNCBE faculty and staff) the DNCBE vision (ultimate goal), and then identifying the strategic priorities of the College by outlining the mission (the goals and objectives) that will achieve the vision and lead to implementation of the strategic plan.

The Committee:

- 1) Identifies and defines (with faculty and staff input) the DNCBE vision.
- 2) Outlines the goals and objectives that will achieve the vision and lead to the implementation of the strategic plan.
- 3) Annually reviews the strategic plan, including the mission, initiatives, goals and priorities of the College.
- 4) Monitors and evaluates progress of the plan.
- 5) Submits an annual report to faculty, staff, student organizations, Dean's Advisory groups, and other constituents. The report will include an assessment of progress toward achieving the College's missions and goals, will summarize key activities and initiatives undertaken by departments and units in the College, and will recommend prioritized initiatives and goals for the College and departments and units in the College.

C. Leaders in Alliance (LA)

- a. **Composition** - The Leaders in Alliance (LA) organization is composed of the student senator(s) for the College and any designated officers of the student clubs and associations in the College.
- b. **Responsibility** - The organization advises on student-faculty relations and engages in various activities designed to bring students, faculty, and alumni closer together and to advance career and industry networking opportunities.

D. David Nazarian College of Business and Economics Advisory Board

- a. **Composition** - The Advisory Board shall consist of the dean of the David Nazarian College of Business and Economics and business and community leaders who have a sincere interest in the College and are devoted to excellence in higher education for business students.
- b. **Purposes** - The Advisory Board shall serve as an advisory body to the Dean of the College on many aspects of the College, its mission and programs. The specific purposes of the Advisory Board are (a) to serve as a “sounding board” for present and proposed programs and activities of the College; (b) to identify opportunities for business students to enrich their education through internships, mentorships, and other learning-practical work experiences; (c) to help bring business executives into the classrooms and other close contact with students and faculty in both formal and informal settings; (d) to help build important ties and connections between the College and the business community; (e) to assist the dean in the solicitation, cultivation, and stewardship of external support; (f) to assist in the ongoing strategic planning process of the College.

E. Committee Reports

- a. Reports of all standing and special College committees must be approved by a majority vote at a properly called meeting of the committee.
- b. If it is impossible or impractical to bring the members of a committee together for a meeting, the report of the committee can contain only what has been agreed to in writing by every one of its members after separate consultation by the committee chairman or designated reporting member of the committee.
- c. An emergency presentation of facts or recommendations made merely upon separate consultation with every member of the committee must be described thus to the parent body, and not as an official report of the committee.

V. INSTITUTES/CENTERS OF THE COLLEGE

The current centers of the College include:

- Bookstein Institute for Higher Education in Taxation
- Center for Asian Finance and Business Research
- Bookstein Center for Real Estate
- Center for Risk Management and Insurance
- Center for Social and Technology Entrepreneurship
- Wells Fargo Center for Small Business and Entrepreneurship

VI. COLLEGE PERSONNEL POLICIES

A. Introduction

- i. This section of the handbook describes the rules used by the David Nazarian College of Business and Economics governing hiring of new faculty, retention of probationary faculty, promotion of faculty, tenure, and ongoing standards for all faculty.
- ii. The relationship between the College Personnel Policies and other sets of rules is laid out below.
 1. All procedures in recruiting faculty and in recommending their retention, tenure, and promotion are governed by the provisions of Section 600 (California State University, Northridge Administrative Manual), and the Agreement Between the Board of Trustees of the CSU and the California Faculty Association: Unit 3 – Faculty (the Collective Bargaining Agreement).

The current Faculty Collective Bargaining Agreement provides the sole basis for the dismissal, demotion or suspension of tenured faculty. None of the provisions of the Faculty Handbook shall be construed as a basis for, or used for the purposes of, dismissal, demotion, or suspension of tenured faculty.

2. Consistent with the rules mentioned in 2.a., the College Personnel Policies described in this handbook provide additional rules for hiring of new faculty, retention of probationary faculty, tenure, promotion, and ongoing standards for all faculty.
3. Consistent with the rules mentioned in 2.a. and 2.b., the departments of the David Nazarian College of Business and Economics may define additional rules for hiring, retention, tenure, and promotion. Such additional rules must be approved as specified in Section 600.
4. Recommendations for retention, tenure, and promotion shall be based solely on merit. Performance shall be evaluated in the areas of teaching, contributions to the field of study, and contributions to the University and community.

B. General Policies

i. Objectives

1. Teaching is our primary mission: therefore, the capacity for teaching excellence

shall be of primary importance in hiring and recommendations for retention, tenure, and promotion.

2. Continuing scholarship is essential to excellence in teaching; therefore, faculty are expected to continue to contribute to their field of study throughout their career.

ii. Hiring New Faculty Members

1. Section 600 and the Collective Bargaining Agreement govern all recruitment and selection procedures.
2. The College will hire candidates for probationary positions who meet the Scholarly Academic qualification as defined in Section VII.C of this Handbook and who are expected to qualify for tenure by the end of their probationary period.
3. Requests for advanced rank for new probationary hires will include recommendations from the following: Department Personnel Committee, Department Chair, College Personnel Committee, and College Dean.
4. A Department Committee screens applicants for probationary positions in the Department before submitting the recommendations to the Dean.
5. In making recommendations, the Department will consider the following factors:
 1. How the candidate's qualifications support the mission of the College and the University;
 2. Specific needs of the College's degree programs and majors;
 3. Recruitment processes shall be consistent with the policies of the Office of Equity and Diversity. Specific guidelines can be found in Guide for Recruiting Faculty and Procedures for the Recruitment and Appointment of Faculty; issued by the Office of Faculty Affairs.

iii. Retention, Tenure, and Promotion

1. General Concerns

1. All retention and tenure recommendation procedures are governed by Section 600 and the Collective Bargaining Agreement.

All procedures regarding promotion and evaluation of probationary and tenured faculty are governed by Section 600 and the Collective Bargaining Agreement, the Nazarian College Handbook, and requirements set forth in faculty memorandum of understanding and offer letters.

2. The requirement of a doctorate degree is met when the Dean of the David Nazarian College of Business and Economics receives notice from the Registrar at the awarding institution of the completion of all the requirements for the degree and of the date on which the degree will be awarded.
3. A probationary faculty member must submit his or her Professional Information File to the Dean's office every year (except the first). Candidates for promotion must submit their Professional Information Files to the Dean's office in order to be considered (both Departmental and College level agencies have access to the file in the Dean's office at appropriate times). Failure to submit a Professional Information File shall constitute a voluntary withdrawal from promotion consideration (see Section 600), but a probationary faculty member may not withdraw from consideration for retention of tenure (see Section 600).

2. Retention of Probationary Faculty

1. Department Chairs and Department Personnel Committees are urged to express any concerns they have regarding a faculty member's performance, together with an opinion regarding whether the faculty member has demonstrated a likelihood to receive tenure.

3. Tenure and/or Promotion

1. Tenure or promotion requires a basis for expecting continuing high quality performance by the individual in teaching effectiveness, contributions to the field of study, and contributions to the University and community. The review period for each of these three factors is (a) since the initial appointment and beyond the dissertation for tenure and for promotion to Associate Professor, and (b) since promotion to or appointment as Associate Professor, for promotion to Professor.
2. Tenure or promotion requires a demonstration of teaching effectiveness throughout the review period. In totality, the individual's evidence of teaching effectiveness must be of such quality as to indicate a strong commitment to students' learning.

3. Tenure or promotion requires a demonstration of substantial service to the University throughout the review period.
 4. Opportunities for service are available at department, college, and university levels, but this does not imply that service must be at all three levels. In totality, the service activities of the individual must be of such scope as to indicate a high degree of dedication, initiative, and commitment to the Department, College, University, and/or Community.
 5. Tenure or promotion to the next professional rank requires a record of continual intellectual contributions during the review period, including journal articles and/or books. In totality, the record must demonstrate such high quality and quantity as to indicate promise of strong future intellectual contributions to the field of study by the faculty member.
4. Accelerated Promotion
1. Probationary faculty members shall not normally be promoted prior to their sixth probationary year (including service credit). However, promotion to Associate Professor may be recommended earlier if the faculty member has significantly exceeded all of the criteria contained in Section 600 for advancement to the next rank and demonstrated significant accomplishments in the areas of research, service, and teaching.
 2. In order to demonstrate evidence of significant accomplishments, the faculty member shall:
 3. Possess a record of scholarly activities substantially superior to the usual requirement for promotion during the normal promotion period; and
 4. Exhibit superior teaching effectiveness and direct instructional contributions both inside and outside the classroom of such quality as to indicate a strong commitment to student learning. Teaching effectiveness must be demonstrated to establish a consistent pattern or trend.
 5. Similarly, faculty members being considered for accelerated promotion from Associate Professor to Professor will be expected to satisfy the same criteria described above, plus demonstrate superior service.
 6. A request for accelerated promotion shall be initiated by the faculty member.

iv. Ongoing Standards for Faculty Members

1. Expected Performance in Teaching

2. All faculty teaching classes (including those participating in the Faculty Early Retirement Program) are expected to be current in their instructional field, effective in the creation and delivery of instruction that achieves course objectives, and accessible to students consistent with College and Department standards. In addition, all faculty are expected to use feedback from College assessments to improve their teaching. In accordance with the Section 600 (CSUN Administrative Manual), teaching effectiveness shall be evaluated based on procedures established by the Department and College, including classroom visitations and student evaluations.

3. Expected Performance in Field of Study

4. All faculty (including those on FERP or reduced-time bases) are expected to be Scholarly Academics, as defined in Section VII.

5. Expected Performance in Contributions to the University and Community

6. All tenured and probationary faculty are expected to provide continuing service on Department, College, and University committees plus community-related activities. The pattern and scope shall be consistent with the faculty member's rank and assignment.

C. Other Policies

a. Student Evaluation of Teaching

b. Students evaluate the performance of the faculty teaching. The evaluation of teaching performance is confidential and is processed in accordance with Section 1b below. Faculty receive summaries of student evaluations of their teaching.

i. Scheduling

1. Approved questionnaires for Student Evaluation of Teaching shall, at a minimum, be administered for all faculty during the spring semester of each academic year.

2. All probationary faculty members shall have student evaluations administered in at least two classes in each of their first two semesters of service.
3. Such evaluation will also be conducted for second year probationary faculty as late in the Fall semester of the second year as is consistent with providing the evaluation results to the Department Chair and the Department Personnel Committee in time for their deliberations and deadlines for forwarding recommendations to the College level.
4. Any faculty member may elect to have evaluations done in the Fall semester.

ii. Processing

1. Computer-produced summaries of the questionnaire shall be prepared and distributed as follows:
 2. One copy to the faculty member, one copy to the Department Chair, and one copy to the faculty member's Personnel Action File, and, for graduate level courses, one copy to the Graduate Director (who shares with the Department Chairs the responsibility for staffing graduate courses in this College).
 3. The Department Chair's copy of the evaluation summaries shall be available to the Department Personnel Committee for those faculty who are subject to personnel action.
 4. The teaching evaluation summaries shall be retained for a minimum of five years. The original survey forms for the student evaluation of faculty shall be retained for one year from the date of administration of the questionnaires.
 5. Each faculty member shall be notified when the copies of the computer-produced summaries and free-form responses are available.

VII. FACULTY RESPONSIBILITIES AND DUTIES

A. GENERAL POLICIES

- i. The College faculty are governed by University policies regarding responsibilities and duties as specified in Section 600 (California State University, Northridge Administrative Manual).

B. ADDITIONAL COLLEGE POLICIES

i. Classroom Autonomy means:

1. No classroom may be visited by unauthorized persons without previous consent of the instructor.
2. The use of any recording devices in a classroom is subject to the consent of the instructor.
3. No representative of the media may visit a classroom to take photographs or notes
4. without first obtaining consent of the instructor and notifying the Office of Public Relations.

ii. Class Meetings

1. The faculty member who is unable to meet a class shall notify the Department Chair as soon as possible, but no later than the scheduled start time of a missed class meeting, unless an emergency situation arises.
2. Classes shall not be canceled without prior approval of the Department Chair, except in cases where the need to cancel the class cannot be determined in advance.
3. In any semester, the instructor planning to miss more than one class meeting to attend professional meetings must obtain approval of the Dean.
4. A faculty member who has arranged for a substitute instructor shall notify the Dean or the Department Chair by memo before the substitution occurs.
5. Before relocating a class, the faculty member shall notify the Department Chair.

iii. Curriculum

1. The curriculum is the responsibility of the faculty, and is the primary means for carrying out the mission of the College and its degree programs. Modifications in the curriculum may be suggested by the results of assessment, the establishment of new, or modified, degree programs, changes in accreditation requirements, or by changes in the disciplines.

2. Any faculty member, committee, or department may propose curriculum changes. Such proposed changes must be approved by the relevant department faculty before consideration by the Curriculum Management and Policy Committee (undergraduate curriculum) or Graduate Committee (graduate curriculum). The Curriculum Management and Policy Committee or Graduate Committee will review the proposals and report them to the College faculty together with the Committee's recommendations.

3. All curriculum changes, after approval by the College faculty, must be approved by the University's Educational Policies Committee (undergraduate curriculum) or Graduate Studies Committee (graduate curriculum), and by the Provost, before they can become effective.

4. Exams and Term Papers

1. All unreturned exams, term papers, and projects will be retained by the faculty member for a period of one year.

5. Final Examinations

1. Only sound academic reasons warrant the scheduling of a final course examination that deviates from the time published in the Schedule of Classes.

2. The approval of the Department Chair and of the Dean of the College must be obtained prior to registration and preregistration (if any) in order to change the published date and time of a final course examination.

3. Students shall be notified of the scheduling change during preregistration (if any) and registration.

4. If any student enrolling in the course has a conflict with the adjusted schedule, the instructor shall conduct a special final examination.

6. Office Hours

1. Faculty members must schedule three hours per week distributed over at least two separate time periods for full time faculty and one hour per week per class up to three hours per week for part-time faculty. Faculty shall also be available for consultation by appointment.

2. Faculty are to strive to schedule office hours at times which are most convenient for the majority of students enrolled in their classes.

3. Office hour listings for all faculty members must carry the notation—“And by Appointment”.

C. FACULTY QUALIFICATIONS

i. Objectives

1. The first purpose of this policy is to promote a community of scholars in which all faculty members are committed to life-long learning, excellence is expected and achieved, and mutual support and encouragement for continual improvement is part of the college culture. The second purpose is to help ensure that faculty members meet the faculty qualification requirements as given in this document.
2. The College expects all tenured and tenure-track faculty to maintain Scholarly Academic qualification throughout their careers. Qualification requires a combination of original academic preparation plus maintenance of currency in an individual faculty member's area of teaching.

ii. Academic Qualification

1. The faculty, individually and collectively, must sustain intellectual capital in their fields of teaching, demonstrating currency and relevancy of intellectual capital to support the Nazarian College mission, expected outcomes, and strategies including teaching, scholarship, and other mission components. The faculty will demonstrate adherence to this standard through the four classifications of faculty qualification and engagement and their definition given below. Guidelines for maintaining faculty qualifications follow.

		Sustained Qualifying Activities	
		Research/Publication	Applied/Practice
Initial Qualification Terminal Degree: or Professional Experience	Substantial Professional Experience + Master's or higher	Scholarly Practitioner (SP)	Instructional Practitioner (IP)
	Doctoral Degree	Scholarly Academic (SA)	Practice Academic (PA)

2. Criteria for SA and PA status

1. For initial classification of SA or PA, a terminal degree related to the field of teaching is appropriate. Note that a faculty member can be considered SA or PA for five years from the date of conferral of the terminal degree. Doctoral students with teaching responsibilities who have attained all-but-dissertation (“ABD”) status will be considered SA for three years from the commencement of ABD status. A variety of terminal degrees may be appropriate where the terminal degree is related to the field of teaching.

i. Examples of commonly accepted terminal degrees in business include:

1. Doctoral degrees in business or a closely-related business discipline (PhD or DBA);
2. A graduate degree in law (LLM) and/or taxation (MST) for those teaching taxation
3. A law degree (JSD/SJD, LLM, or JD) for those teaching courses or modules related to law or aspects related to the legal environment of business (e.g., ethics, sustainability, etc.).
 - a. Additional terminal degrees may also be appropriate for SA status when the degree is closely related to the field of teaching and the faculty member sustains currency through scholarly activities in that

field consistent with this standard (e.g., JSD/SJD).

- b. While unusual, a faculty member without a terminal degree may be classified as SA or PA, but the faculty member must be clearly engaged in sustained, substantive academic and/or professional engagement activities to support their currency and relevancy in their field of teaching and their contributions to other mission components; such activity is expected to be consistent with the activities in which the Nazarian College's other terminally-qualified SA faculty engage. The Nazarian College will be expected to make its case for SA or PA status in such cases. AACSB expects that there will be only a limited number (normally not to exceed 10 percent of all faculty) of cases in which individuals without terminal degrees also have SA or PA status.
- c. Subsequent to initial classification, there must be ongoing, sustained, and substantive academic activities and engagement in research/scholarship and related activities (for SA) and sustain currency and relevance through professional engagement activities (for PA) supporting qualification status. See Section VII.C.5.iii.

3. Criteria for IP and SP Status

1. For initial classification of IP or SP, a master's degree in a discipline related to the field of teaching, along with significant and substantive professional experience is appropriate. In limited cases, IP or SP status may be appropriate for individuals without master's degrees if the depth, duration, sophistication, and complexity of their professional experience at the time of hiring outweighs their lack of master's degree qualifications. The Nazarian College will be expected to make its case for IP or SP status in such cases.
2. Subsequent to initial classification, there must be current ongoing, sustained, and substantive professional engagement activities related to their professional backgrounds and experience (for IP) and scholarly activities in addition to IP requirements (for SP) supporting qualification status. See Section VII.C.5.iii.
3. Faculty who have not sustained currency and relevance related to their teaching disciplines through the requisite scholarly or professional activity will be classified as "Additional Faculty." Lecturers classified as "Additional Faculty" will be classified as "unsatisfactory" to teach a class.

4. Intellectual Contributions

1. Intellectual contributions (IC) of the faculty are divided into three categories: (1)

Basic or Discovery Scholarship, (2) Applied or Integration/Application Scholarship, and (3) Teaching and Learning Scholarship. These categories are defined as follows:

- i. Basic or Discovery Scholarship generates and communicates new knowledge and understanding and/or development of new methods. Intellectual contributions in this category are normally intended to impact the theory, knowledge, and/or practice of business, economics, and management.
2. Applied or Integration/Application Scholarship synthesizes new understandings or interpretations of knowledge or technology; develops new technologies, processes, tools, or uses; and/or refines, develops, or advances new methods based on existing knowledge. Intellectual contributions in this category are normally intended to impact the practice of business, economics, and management.
 3. Teaching and Learning Scholarship develops and advances new understandings, insights, and teaching content and methods that impact learning behavior. Intellectual contributions in this category are normally intended to impact the teaching of business, economics, and management.
 4. Consistent with the Mission and Vision of the College, and its graduate and undergraduate programs, the College seeks to maintain the following aggregate portfolio percentages among the three categories of intellectual contributions:
 - i. Teaching and Learning Scholarship: 10-25%
 - ii. Applied or Integration/Application Scholarship: 30-45%
 - iii. Basic or Discovery Scholarship: 50-55%
 5. The criterion at the College level is that the balance of contributions among the three categories must reflect the College's mission; however, the College's total portfolio of contributions cannot be predominantly in the area of teaching and learning scholarship. The College's desire for a more balanced overall portfolio will not affect the judgment of any one faculty member's individual portfolio. Faculty are encouraged to keep a verifiable record of their scholarly contributions; examples of which may aid in this verification are via the user-specific ORCID ID, a repository such as ResearchGate, or Google Scholar.
 - i. Faculty Responsibility
 1. Faculty members have the responsibility, using the above

definitions, to exercise their best judgment in classifying and reporting their respective intellectual contributions. Each faculty member will update his or her information relating to qualification and intellectual contributions annually. The department chairs and the associate dean shall review faculty IC classifications and, when necessary, consult with faculty members to revise reported classifications in order to ensure consistency across departments and faculty.

ii. Predatory Journals¹

1. To limit the impact of predatory journals and publishers on the integrity of the scholarly mission of the Nazarian College of Business, the following policy shall apply: 1. No publication appearing in the Scholarly Open Access list of Individual Predatory Journals or list of Predatory Publishers shall be used to meet faculty qualifications as described in the Nazarian College Personnel Procedures (https://libguides.csun.edu/predatory_publishing). 2. No internal funds allocated to faculty by the College or the department for scholarly purposes can be used to pay publication fees in any journal on the Scholarly Open Access list of Individual Predatory Journals and Publishers. 3. The faculty members is charged with the initial responsibility of ensuring the journal is not predatory. In addition, all reviewing agencies are responsible for examining the suitability of a research outlet for purposes of faculty qualifications, hiring, promotion, or tenure related decisions and are required to consult the Scholarly Open Access list of Individual Predatory Journals and Publishers when making evaluations about the scholarly publications.

iii. Criteria for Maintenance of Qualification

1. It is important for faculty to have appropriate initial preparation, either academic or professional, at the time of hire and to remain engaged in scholarship and/or practice throughout their career at the David Nazarian College of Business and Economics. A point system for intellectual and professional contributions to maintain qualification as SA, PA, SP, and IP is given below. Faculty members demonstrate maintenance of their qualification by engaging in activities that earn points for meeting the minimum requirement for each category.

¹ Definition adopted from "Predatory Journals: no definition, no defence." (*Nature* 2019, December 11). Retrieved from <https://www.nature.com/articles/d41586-019-03759-y>

2. Scholarly Academic (SA). To maintain SA status, faculty members are expected to develop a portfolio of intellectual contributions that demonstrate currency in their field and support the mission of the Nazarian College. As evidence of maintaining SA status, faculty members must earn a minimum of 8 points over a five-year period. Points may be earned for intellectual/professional contributions as described in VII.C.6 below for Categories A, B, C, D and E. At least 6 points in any five- year period must be earned in Category A or B.
3. Practice Academic (PA). To maintain PA status, faculty members are expected to be engaged in professional activities on a regular basis or make other contributions to the advancement of practice. These may include Basic or Discovery Scholarship intellectual contributions, consulting activities, service on boards of directors, etc. As evidence of maintaining PA status, faculty must earn a minimum of 6 points over a five-year period. Points may be earned for intellectual/professional contributions as described below for Categories A, B, C, D and E. At least 2 points during any five-year period must be earned from Category E.
 - i. Faculty who have an administrative appointment that does not include research-designated release time will be granted PA status while on administrative assignment and for a grace period equal to their absence up to five years. They are expected to show progress toward renewing SA status during this grace period and to fully meet the criteria for SA status at the end of this additional period.
4. Scholarly Practitioner (SP). To maintain SP status, faculty members are expected to be engaged in academic pursuits on a regular basis. These may include peer-reviewed journal articles, editorship of academic journals or business publications, participation in academic societies, membership on review boards, etc. As evidence of maintaining SP status, faculty must earn a minimum of 4 points over a five-year period. Points may be earned for intellectual/professional contributions as described below for Categories A, B, C, D and E. At least 2 points during any five-year period must be earned from Category A, B, C, or D and 2 points from Category E.
5. Instructional Practitioner (IP). To maintain IP status, faculty members are expected to be engaged in professional activities on a regular basis or make other contributions to the advancement of practice. These may include substantial consulting activities, participation in business-related professional events, service on

boards of directors, etc. As evidence of maintaining IP status, faculty must earn a minimum of 4 points over a five-year period. Points may be earned for professional contributions as described below for Category E. These criteria are summarized below.

	SA	PA	SP	IP
Points Required from Specific Categories	At least 6 points from A or B	At least 2 points from E	At least 2 points from A, B, C, or D and 2 points from E	At least 4 points from E
Minimum Total Points Required	8 points	6 points	4 points	4 points

6. Point System for Intellectual and Professional Contributions

7. Intellectual Contributions

i. Category A: 3 points each

ii. Articles or cases that meet the requirements of Category B and are considered impact journals by the college. A list of impact journals is available through the official Nazarian College web page. For personnel evaluations, candidates are “grandfathered” into the impact status of a journal for the 3 year period.

iii. Category B: 2 points each

1. Articles or cases in peer-reviewed journals in the area of the faculty member’s primary teaching responsibility. Peer-reviewed journal publications must have an acceptance rate of not more than 40% as reported by directories of peer-reviewed journal listings and rankings. In addition, journals must typically satisfy the following three criteria:

2. Mission Relevance. The contribution shall apply to one or more of the following areas: basic or discovery scholarship, applied or integration/application scholarship, and teaching and learning scholarship.

3. Public Availability or Verifiability. A contribution is available for public scrutiny when practitioners or academic peers can,

without undue difficulty, locate and retrieve the contribution in physical or electronic form. A contribution is verifiable when there is a public record that independently verifies the individual's work, for example, the listing of editorial board members in a professional journal.

4. Independent Quality Assurance. There must be a way to ensure that the contribution satisfies an acceptable standard of quality in the field. A common method is the peer-review process in which a contribution is read, assessed, critiqued, and subjected to sound acceptance standards by individuals with relevant academic or professional experience.
5. First edition of academic textbooks in the faculty member's discipline (see Appendix A for further guidance on how to interpret or implement certain aspects of the faculty qualification policy).
6. Scholarly book that involves original scholarly research (see Appendix A for further guidance on how to interpret or implement certain aspects of the faculty qualification policy).
7. Book chapters in scholarly books that involve original research (see Appendix A for further guidance on how to interpret or implement certain aspects of the faculty qualification policy).
8. Book aimed at improving business practice (see Appendix A for further guidance on how to interpret or implement certain aspects of the faculty qualification policy).
9. Principal Investigator(s) of an award of a significant (>\$50,000) grant, contract, or sponsored project from a foundation, for-profit or non-profit organization, or public agency. Faculty member must provide evidence of the award and of deliverables.

iv. Category C: 2 points each

1. Articles or cases in peer-reviewed journals in the area of the faculty member's primary teaching responsibility with an acceptance rate greater than 40%.
2. Research reports or scholarly monographs resulting from

original research that meet the peer-review criteria.

3. Trade book on a topic relevant to the faculty member's discipline with field-based research.
4. Principal Investigator(s) of an award of a substantial (\$10,000-\$50,000) grant, contract, or sponsored project from a foundation, for-profit or non-profit organization, or public agency. Faculty member must provide evidence of the award and of deliverables.

v. Category D: 1 point each

1. Subsequent editions of academic textbooks.
2. Article, paper, or case presented at academic conferences and published in conference proceedings.
3. Case published in non-peer-reviewed publication (i.e., a textbook).
4. Article in faculty member's discipline published in a non-peer-reviewed journal that otherwise meets the criteria above.
5. Service as editor for a professional or academic journal.
6. Service on the review board of an academic journal.
7. Service on the board of an academic organization.
8. Publicly available consulting report or testimony to an agency of government in a faculty member's area of expertise.
9. Instructional software or simulation that is widely used beyond CSUN.
10. Article on business practice or other area relevant to the faculty member's discipline in newspapers with national or regional distribution or magazines/journals with a broad readership; includes an article that does not fall into Category A or B.

11. Invited address, presentation, lecture, or colloquium in a faculty member's area of expertise.
12. Publication in non-peer-reviewed trade journal.
13. Presentation at a regional, national, or international academic or professional conference.
14. Book review in an academic journal.
15. Ad hoc reviewing for academic journals or national or international academic conferences (1 point each; maximum 2 points).

vi. Professional Contributions

1. Category E: 2 points each except where noted
 - a. Obtaining or completing the maintenance of appropriate academic or professional certification or licensure (e.g., CPA, CMA, California bar license, technical certifications such as Oracle, SAP, CISSP). Two points may be earned once over a five year period.
 - b. Relevant paid or unpaid part-time consulting activities of significant level, substance, and duration (90 or more hours per semester). (1 point each; maximum 2 points).
 - c. Management responsibility or ownership in an outside business.
 - d. Serving in an active leadership role in a business, non-profit or community- based organization (e.g., board of directors).
 - e. Conducting a professional executive workshop or seminar. (1 point each; maximum 2 points)
 - f. Significant participation in a business professional organization.

- g. Full-time employment in a senior managerial position or paid full-time consulting activities of significant level, substance, and duration. (1 point for each year of full-time employment/consulting)
- h. Faculty internships at a business, non-profit, or community-based organization.
- i. Administrative position at the university, college, or department level that drives strategic change, curriculum development, or new program development.

vii. Failure to Maintain Qualification Status

1. Tenured faculty members who do not meet the criteria for maintaining SA, PA, SP, or IP status will be deemed to be not qualified and will be classified as “Additional Faculty.” Faculty members who are no longer qualified are expected to develop an implementation plan that will allow them to regain qualified status. The plan shall be developed in consultation with the department chair, who, along with the dean, will review progress twice per year.
2. Lecturers who are less than full time or full time who are classified as “Additional Faculty” will be classified as “Unsatisfactory” to teach a class.
3. Process for Determining and Documenting Faculty Qualification Status
 - a. Each faculty member shall establish and maintain Faculty Data Sheets in a faculty activity reporting system (Digital Measures). It is the faculty member’s responsibility to update the profile to add activities to the system as they are accomplished. A faculty member’s profile will be reviewed and evaluated by the applicable department chair as needed to determine if the faculty member meets the expectations of the Nazarian College for qualification. The decision of the Dean of the David Nazarian College of Business and Economics is final regarding faculty qualification status.

D. FACULTY SUFFICIENCY STANDARD

- i. Standard 3 of the Accreditation Standards for Business Accreditation of The Association to Advance Collegiate Schools of Business states: “The school maintains and strategically deploys sufficient participating and supporting faculty who collectively demonstrate significant academic and professional engagement that, in turn, supports high-quality outcomes consistent with the school’s mission.” This is the faculty sufficiency standard. In accordance with this standard, at least 40% of the credit hours produced must be produced by faculty qualified as Scholarly Academics. Additionally, at least 60% of the credit hours produced must be produced by a combination of faculty qualified as Scholarly Academics, Practitioner Academics and Scholarly Practitioners. Finally, at least 90% of the credit hours produced must be produced by a combination of faculty qualified as Scholarly Academics, Practice Academics, Scholarly Practitioners and Instructional Practitioners. This standard means that faculty qualified as Additional Faculty must represent less than 10% of the credit hours produced. This standard is summarized as follows:

$$SA \geq 40\%$$

$$SA + PA + SP \geq 60\%$$

$$SA + PA + SP + IP \geq 90\%$$

E. PARTICIPATING AND SUPPORTING FACULTY

i. Participating Faculty

1. Participating Faculty are those members who are actively engaged in Nazarian College’s activities beyond their direct teaching responsibilities. Each faculty member’s status will be evaluated each year by the Department Chair. Faculty members are participating if they engage in more than one of the following activities within the Nazarian College:
 1. Curriculum development,
 2. Advising,
 3. Attendance at faculty and discipline meetings,
 4. Voting on policy and curriculum decisions,
 5. Service on school and institutional committees, and

6. Other activities that support the role and mission of the Nazarian College.

ii. Supporting Faculty

1. Supporting Faculty are generally lecturers who can be less than full-time or full-time and their primary responsibilities are instruction and course development.
2. Supporting Faculty are not required to participate in the governance of the Nazarian College.
3. Participating faculty must deliver at least 75% of the Nazarian College teaching and participating faculty members will deliver at least 60% of the teaching within each discipline (typically identified as degree programs or majors).

F. GRADUATE FACULTY

i. Policy Goal: The goals of creating a formal graduate faculty are to:

1. Strengthen graduate education in the College,
2. Satisfy AACSB concerns regarding standards for graduate education,
3. Provide formal recognition for faculty who teach in graduate programs,
4. Create a sense of ownership and pride for faculty who teach in graduate programs,
5. Provide an incentive for faculty to participate in graduate education.

ii. Qualifications for Joining the Graduate Faculty

1. Faculty must:

1. Be committed to achieving the vision and mission of the graduate program. Tenure-track faculty are expected and nontenured-track faculty are encouraged to advance the program by participating in graduate faculty retreats and/ or serving the program in other capacities such as advising culminating experience projects, advising individual students, serving on the college graduate committee and participating in other

activities sponsored by the graduate programs. Tenure track Graduate faculty are expected to continue to participate in these activities even in terms when they are not teaching a graduate course.

2. Demonstrate potential for excellent teaching and an understanding of how to link theory to practice through active learning. They should be particularly committed to instruction that: treats students collegially, values students' experience, is interdisciplinary and develops skills.
3. Meet faculty qualification standards normally required by the College. Tenure track faculty need to be qualified as Scholarly Academics or Practice Academics. Similarly, non-tenure track faculty may qualify by meeting the standards for Scholarly Academic, Practice Academic, Scholarly Practitioner or Instructional Practitioner.

G. FACULTY DEVELOPMENT AND RENEWAL

i. New Faculty Orientation

1. Department Chairs will see to the orientation of new tenure-track faculty members. Orientation is provided as follows:
2. A one-day orientation coordinated by The Office of Faculty Affairs and the Academic Senate
3. The New Faculty Survival Guide is online at <https://www.csun.edu/undergraduate-studies/faculty-development/new-faculty>. The Guide is a comprehensive source of information about the University and the Los Angeles area.
4. Individual departments will supplement University orientation activities through meetings, retreats, and/or written materials, including the College's Faculty Handbook.
5. It is the responsibility of the department to provide new faculty members with mentorship opportunities.

ii. Reassigned Time From Teaching, Service, Workload

1. A proposal for reassigned time from teaching is required each semester, and is reviewed by the Department Chair and the Dean. Granting of reassigned time requires approval of the Department Chair, and the Dean. In general, reassigned time requires that the faculty member be Scholarly Academic qualified. Exceptions require the express approval of the Dean. The constraint to granting reassigned time to faculty

meeting the criteria is that enough classes be scheduled in both days and evenings to allow the Department to achieve its FTES target (assigned by University Academic Affairs), to ensure adequate coverage by full time faculty, and to satisfy department budget constraints.

2. For the David Nazarian College of Business and Economics, reassigned time from teaching for research is typically given to:
 - i. All new tenure-track faculty (consisting of one course release per semester for two years).
 - ii. Faculty through their remaining probationary period provided significant progress is made in establishing a productive research program, consistent with meeting the expectations of VI.B.4.
 - iii. Probationary and tenured faculty who are Scholarly Academic qualified and conducting a productive research program.
3. Faculty receiving reassigned time from teaching for research are expected to identify specific goals and to achieve them or equivalent results, as appropriate.
4. The College also may provide reassigned time for (1) teaching innovation, (2) new course preparation, (3) team teaching to achieve cross-discipline integration, (4) in some instances, to reduce excessive committee load, (5) grant activities, and (6) special activities on behalf of the College, depending on resources.
5. Teaching Assignments – The majority of tenure-track and tenured faculty teach two or three days a week and have two preparations each semester. Faculty should submit formal requests regarding teaching assignment preferences to their department chairs each semester.
6. Service – Faculty are expected to provide service at the Department, College, and usually at the University levels. For personnel committees, only tenured faculty are eligible for election.
7. Workload – A faculty member's appointment is structured into fifths:
 - i. Each regular-size class taught counts as 20% and each fulltime faculty member is reassigned 20% for office hours, committees, and other service/advisement tasks.
 - ii. Faculty who teach a large section (a target of 120 students) are granted credit

for two courses (e.g., a large class is reflected as a 40% teaching assignment rather than a 20%).

- iii. Beyond reassigned time granted by the College, faculty may receive reassigned time from the University: this reassigned time may be for University-sponsored research such as available through the Probationary Faculty Development Grant program, the Innovation in Teaching and Learning Award, or other similar programs.
 - iv. Faculty workloads must be managed to accommodate the needs of faculty to meet their various obligations towards teaching, research, and service. To support the College's commitment to the activities that further our mission, workload assignments for tenure-track faculty and full-time lecturers is generally composed of 15 units per semester, calculated cumulatively, whether performed at CSUN or elsewhere. Consistent with this standard, the College recognizes that the capacity and productivity of faculty members differs, so that individual variation from this rule may be consistent with the College's mission. The Department Chairs and the Dean shall monitor faculty workload and reassigned time to ensure that faculty are scheduled in a way to enhance their intellectual development and their contributions to the community and the University, within our budgetary and scheduling constraints.
 - v. Since Section 600 (CSUN Administrative Manual) places the burden on faculty members to ensure that outside activities do not interfere with their full-time employment at the College, all tenured and tenured-track faculty who propose to undertake teaching duties at other campuses or institutions must, before the start of each semester, notify their Department Chair and the Dean of any such proposed outside commitments. The Chair and the Dean shall review the proposal and determine whether the proposed teaching opportunity furthers the College's mission. In that part-time faculty have lesser obligations to promote the College's mission through research and service, greater latitude may be appropriate.
8. Part-time faculty (following Section 700) shall notify their Department Chair of any planned teaching commitments elsewhere before the start of the semester so that the College may review whether the planned activity is consistent with the faculty member's obligations at the College.
9. Faculty not meeting these requirements may receive a written request from the appropriate administrator for a report that relates to the requirements of Article 35 of the Collective Bargaining Agreement and Section 600 (California State University, Northridge Administrative Manual) relative to outside and supplementary employment not jeopardizing their individual functioning as a full-time employee of The California State University.

iii. Faculty Development

1. Faculty Development is a process (a) to encourage and assist faculty members to achieve tenure and promotion, and (b) to ensure that all faculty meet either the academic or professional qualification requirements.
2. In addition to information in the academic or professional qualification folder (independent of the PIF), additional data are used to guide the faculty development process.
3. All faculty must update their Faculty Data Sheets in the online Digital Measures Database at least annually. Resumes from Digital Measures are required for all requests for reassigned time for research.
4. Teaching Performance Assessment:
 1. Due to the primary importance of teaching, particular attention is devoted to providing guidance and mentoring about instructional pedagogy and content.
 2. Probationary faculty are required to have both quantitative and qualitative student evaluations in each class section. For tenured faculty, formal student evaluations of two class sections per year are required.
 3. Probationary faculty also must have at least two faculty peer evaluations of teaching conducted each year. These peer evaluations provide formal guidance to the evaluated faculty.
 4. Current Faculty Professional Information Files (PIFs) are required from each faculty member being considered for retention, tenure, or promotion. These files, prepared by the faculty member, contain documentation of the individual's achievements in the areas evaluated as part of the RTP review: professional preparation, teaching effectiveness, contributions to the field of study, and contributions to the University and Community.
 5. With this common frame of reference, the Chair and the faculty member (and in some cases the Dean) meet to review the Digital Measures data and, where necessary, formulate plans for success in the coming year. For some faculty, specific recommendations may be made on potential research projects or how to improve teaching effectiveness and student evaluations. Especially for probationary faculty, attention is given to having a reasonable balance among competing activities, including managing an individual's teaching schedule and service on committees.

6. Discussions of resource requests (for reassigned time, computer materials, travel, etc.) feed directly into Departmental and College fiscal planning and budgeting.

- i. Although these goal-setting and discussion sessions are purely consultative and supportive and do not imply a contract, they are important since they may constitute the basis for teaching assignments and resource allocations.

7. Faculty Development Support Processes

- i. In addition to the formal faculty development process described in the previous section, there are a number of support processes to assist faculty in improving teaching effectiveness and in meeting the academic qualification requirement. See <https://www.csun.edu/undergraduate-studies/faculty-development>.

- ii. The College supports the faculty in improving their teaching by providing (a) teaching performance evaluations by both students and faculty peers, which provide individual data; and (b) teaching support opportunities within the College and University. These opportunities include course affinity groups, individual mentoring, help and training from the CSUN Information Technology Resources department, and a large variety of workshops and programs offered by the university.

- iii. The process to support academic qualification (SA) has three primary components: (a) the documentation and review process described in Section VII.C.ii., which provides data on current status and trends for each faculty member; (b) feedback, based on the data, to individual faculty from their department chair or designee, and (c) a focused professional contributions support program for individuals. The process includes a flexible mixture of research circles, resource advisors, and mentoring. The process assists participating faculty in improving their results in professional contributions, to the end of achieving or maintaining SA status. This assistance can take, for example, the form of suggesting possible research topics, facilitating formation of research circles, reviewing manuscripts in process, providing opportunities to present work-in-progress, and coauthoring papers. The support program is available to any faculty member, but is particularly oriented to the needs of (a) faculty who are not currently SA, and (b) faculty who are in danger of losing SA status because of an unfavorable trend in contributions during the last five years.

- 1. A mentor may be assigned by a Department Chair to assist a faculty member relative to research and professional contributions, either at the

request of that faculty member or at the suggestion of the Chair in consultation with the faculty member. Mentors will be individuals who are academically qualified, particularly successful in publishing, and willing to assist colleagues. Normally, a mentor will be in the same department as the individual being assisted. The mentoring scope and process will be established by the mentor and the faculty member. At the annual goal-setting and review meeting with the faculty member, and informally at other times, the Chair will inquire about the mentoring process and make adjustments as appropriate.

2. Post Tenure Review

- i. Post tenure review of tenured faculty is required at least every five years. Such reviews should consider teaching effectiveness and direct instructional contributions, contributions to the field of study, and contributions to the University and the community. The review is conducted by a department Personnel Committee, or by another committee as designated by the relevant department, and the Dean. The reviewing committee should consult the tenured members of the department and the Department Chair as part of the review process.
- ii. College Support for Development and Renewal
- iii. The David Nazarian College of Business and Economics at California State University, Northridge is committed to actively supporting the intellectual development and renewal of faculty. Several of the practices previously mentioned address what the College does to provide faculty with planning consultation and orientation. The College invests in faculty development with several types of resources: assigned time, research and curriculum grants, interdisciplinary external grants, distance learning opportunities, conference travel, sabbaticals, and difference-in-pay leaves. Consistent with the College mission and values, the College makes every effort to fund research and creative activity through peer reviewed seed grants.
- iv. Decision processes concerning College supplied research grants, sabbaticals and other forms of professional leave are administered principally by elected faculty committees, Chairs, and the Dean as described in Section IV.B. and Section VI of the Faculty Handbook.
- v. Faculty who have received a sabbatical or difference-in-pay leave are required to submit a written report of their leave activities to the Department Chair and the Dean within 90 days after return to service, as specified in Section 600 (California State University, Northridge Administrative Manual). They are expected to communicate the results

of their sabbatical research (or professional development efforts) to their peers in their department or, as appropriate, to their peers at an academic conference or journal.

- vi. Travel for the active participation of faculty in academic and professional organizations is supplied by the Department, pending availability of funds.
 - a. Sources of Funds. Travel funds are part of the College budget and periodically transferred to the Department for their management. Augmentations may occur in the Fall and Spring semester.
 - b. Objectives: Travel funds shall be allocated so as to:
 - i. Ensure that the distribution of funds among all qualified faculty is based on merit.
 - ii. Maximize exposure of College research efforts within the disciplines.
 - iii. Support the operations of discipline related academic and professional associations.
 - iv. Assist in the recruitment efforts of the College.
 - v. Enhance the production of intellectual contributions.
 - c. General Guidelines:
 - i. It is the policy of the College to accommodate all legitimate requests for travel, given the availability of funding.
 - ii. Where possible, faculty will travel by the most cost effective method consistent with time constraints. Faculty are encouraged to share expenses.
 - iii. Full funding is considered the norm. Partial funding may be necessary when funds are scarce.
 - iv. An eTravel Travel Authorization must be approved prior to travel. Arrangements should be made in advance for a faculty member to

cover classes that will be missed. Approval of the Department Chair and Dean of the College is required for all travel requests.

- v. Out-of-state travel may be approved for one or more of the following purposes: (1) to deliver a paper at a meeting of a professional association or society, to serve on a panel, or to fulfill obligations as an officer in the association or society; (2) to recruit faculty or administrative personnel; (3) to perform duties essential to the normal operation of the campus as certified by the President or his/her designee.

- vi. All requests for reimbursements should be processed through the Department Coordinator. Requests for reimbursements of travel must be completed and submitted online in eTravel.

- vii. Participation in Professional Organizations.

- viii. Participation in professional organizations is encouraged. In general, travel funding should consider the level and nature of the contribution. Priorities are ranked as follows:
 - d. Elected officers of professional organizations (president, vice president, secretary/treasurer, editors of publications, program track chairs).

 - e. Discussants of competitive sessions, special session chairs, panelists.

 - f. Competitive session chairs.

 - g. Chairs of round table discussion groups.

 - h. Advisory board members and other positions that significantly contribute to the organization and administration of a professional meeting.

 - i. When resources permit, faculty travel for professional development may be authorized.

 - j. Professional Activities
 - i. The David Nazarian College of Business and Economics encourages

faculty to develop and continue close relationships with business, government, and community organizations. Our mission provides a clear and supportive statement to faculty on the value of applied research and the importance of professional associations. Consistent with University policy and the College's mission, our faculty consistently engage in research and consulting with industry, government, and non-profit partners. These efforts produce positive outcomes in terms of our visibility and reputation, the creation of a continual stream of new classroom materials, and the development of competent, valuable research leading to faculty publication and broad dissemination of new knowledge.

- ii. Faculty may engage in outside professional activities, paid or unpaid, outside their normal faculty responsibilities under the following conditions:
 - iii. These activities meet the restrictions delineated in CSU policy and State of California regulations (see for example: HR2002-05 and HR 2003-09).
 - iv. These activities do not interfere with the faculty's teaching, research, and administrative responsibilities (see California State University, Northridge Administrative Manual (Section 600), "Supplementary Employment of Academic and Administrative CSU Employees").
- k. Paid outside faculty activities should meet one or more of the following guidelines:
 - i. Be consistent with the development, maintenance, and application of skills and knowledge consistent with the mission and the teaching, research and service objectives of the David Nazarian College of Business and Economics.
 - ii. Provide the faculty member with the opportunity to enhance and update his or her professional skills.
 - iii. Be of benefit to the university's internal or external communities.
 - iv. Contribute to the body of knowledge and practice in the faculty member's area of professional expertise.
- l. So long as outside activities (both paid and unpaid) satisfy paragraphs a and b above, faculty enjoy a considerable degree of

self-determination. However, faculty should report their outside activities on a yearly basis in Digital Measures.

- m. University policy does have more restrictive provisions for faculty engaging in consulting or grant award projects funded from non-State sources where the payor is the University or one of its auxiliary units. This segment of University policy places restrictions on the amount of time (not dollars) a faculty member can earn as "overload" compensation through University sources (125 percent of workload during the fiscal year).

VIII. RESPONSIBILITIES OF ACADEMIC ADMINISTRATORS

A. Associate Dean

The Associate Dean assists the Dean in carrying out the mission of the College and serves as Acting Dean during the Dean's absence. Under the direction of the Dean, the Associate Dean:

1. Assists departments and interdisciplinary programs within the College in developing curriculum proposals. Supervises the final preparation of approved curriculum, and ensures its proper university-wide circulation;
2. Represents the College in overseeing the movement of its curriculum through the Educational Policies Committee and the Graduate Studies Committee;
3. As a member of the Administrative Council, participates with the department chairs in discussions relating to the administration of the College;
4. At the College level, acts on petitions and requests for program changes on behalf of majors from our College and from students taking our courses;
5. Coordinates advising activities within the College in conjunction with Department Chairs, faculty, the Director of the Student Services Center/EOP Satellite, and evaluators;
6. Chairs the College Accreditation Committee and plays a key role in the preparation of annual maintenance and other reports to AACSB;
7. Maintains relationships with high schools and community colleges to ensure that accurate and complete information is available to prospective applicants to the College and to ensure that articulation agreements with the community colleges accurately reflect the requirements of the College; Coordinates recruitment activities at high schools and community colleges;
8. When requested, represents the Dean or the College at meetings or functions

both on and off campus;

9. Administers the budget of the Associate Dean's Office;
10. Performs other duties as assigned by the Dean.

B. Department Chairs

Under the general direction of the Dean of the College, the Department Chairs are the principal administrators of the various departments in the College. The Department Chairs, in consultation with the faculty, are responsible for:

1. Curricular planning and program development;
2. Faculty assignments;
3. Personnel matters;
4. Budget recommendations;
5. Facilities management.

In addition to the foregoing responsibilities, the Department Chair is normally expected to teach a minimum of one class each semester.

C. Director of Finance and Operations

Under the general direction of the Dean of the College, the Director of Finance and Operations is responsible for the:

1. Acquisition, allocation, and tracking of the physical and monetary resources of the College:
 - a. Calculates faculty and staff allocations;
 - b. Calculates travel, equipment, student assistant, operating expense, and construction budgets;
 - c. Allocates rooms;
 - d. Controls the physical inventory of the College.
2. Operation of the Office of Information Technology;
3. Coordination of registration and preregistration;

4. Coordination of the student evaluation of faculty;
5. Representation of the viewpoint of the Dean on various ad hoc and standing committees of the College and of the University;
6. Completion of additional projects as assigned by the Dean.

D. Executive Director of Career Education and Professional Development

Under the general direction of the Dean, the Executive Director of Career Education and Professional Development (CEPD):

1. Manages relations with external employers and oversees College career-service activities and student professional-development programs designed to prepare students from diverse backgrounds and experiences to excel in an increasingly complex and global society;
2. Provides effective leadership of the Office of Career Education and Professional Development and coordinates with the grant-funded Ernst & Young Office for Careers in Accounting and Information Systems;
3. Develops and supports student professional-development programs;
4. Increases students' exposure to and experience with minority-owned businesses and organizations serving multicultural markets;
5. Establishes relationships with and engages corporate partners, alumni, and campus personnel to meet these goals. Some travel required.

E. Assurance of Learning Director

Under the general direction of the Associate Dean, the Assurance of Learning Director coordinates assessment and learning assurance activities in the College, including those related to student performance, student satisfaction, student evaluation of teaching, employer satisfaction, and alumni satisfaction. The Director:

1. Participates in the design, pilot testing, and validation of assessment instruments and evaluation rubrics to ensure program learning goals are met;
2. In consultation with appropriate faculty, chairs, and administrators, schedules the use of assessment instruments;
3. Provides reports on assessment and assurance of learning results to the department chairs, graduate director, the Curriculum Management and Policy Committee, the Assurance of Learning and Accreditation Committee, and the University Office of Academic Assessment and Program Review;
4. Coordinates the "Close the Loop" process to assure continuous improvement

from assessment data collected. Participates in discussions of possible changes in curriculum, support activities, or College practices, with relevant faculty committees or faculty affinity groups, as suggested by assessment and assurance of learning results.

5. Serves as the “College Assessment Coordinator,” representing the College on the University Academic Assessment Liaison Committee.

The Director will provide summary reports to the Administrative Council and the Curriculum Management and Policy Committee during the semester following the semester in which a specific assessment instrument is used. As part of the “close the loop” phase of the College assurance of learning effort, the Director will summarize the results of assessment in a report that will identify areas of greatest concern and areas of greatest improvement, and suggest potential corrective actions where appropriate.

The Assurance of Learning Director is a voting member of the Assurance of Learning and Accreditation Committee and a non-voting *ex officio* member of the Graduate Committee and the Curriculum Management and Policy Committee.

F. Director of College Advising

Under the general direction of the Associate Dean, the Director of College Advising is responsible for activities promoting the recruitment, retention, graduation, and placement of disadvantaged students. The Director:

1. Supervises the Business Educational Opportunity Program;
2. Designs and implements programs designed to increase the retention and performance of students in the program;
3. Works with the Director of the University Educational Opportunity Program.

G. Executive Director of Development & External Relations

Under the general direction of the Dean, the Executive Director of Development & External Relations serves as the chief fund-raising and public relations officer of the College. The Director:

1. Coordinates all fundraising in the College;
2. Develops the David Nazarian College of Business and Economics Advisory Board;
3. Organizes fund-raising and alumni events;

4. Develops promotional and public relations materials for the College.

H. Director of Graduate Programs

Under the general direction of the Dean of the College, the Director of Graduate Programs is responsible for:

1. Coordinating and administering the graduate programs of the College:
 - a. Serves as the primary advisor for students in the graduate programs offered by the College;
 - b. Coordinates with the Associate Dean graduate program activities that require joint action;
 - c. Schedules graduate classes and approves faculty assignments proposed by the departments. Competence to teach a specific course effectively and the expectations of VI.A will be considered in approving faculty assignments;
 - d. Administers the budget of the Graduate Office, including the Graduate Faculty Research Fund.
2. Serving as a nonvoting, ex-officio member of the College Graduate Committee;
3. Maintaining liaison for activities related to the College graduate programs between the College and its departments, and:
 - a. The University Associate Vice President of Graduate, Research, and International Programs;
 - b. The University Graduate Committee;
 - c. Admissions and Records;
 - d. Other campus and off-campus academic offices and agencies.

IX. GUIDELINES FOR SUMMER SESSION

A. Scheduling

1. Planning and staffing of course offerings within the College are the responsibility of the Department Chairs in consultation with the Dean. In establishing the Schedule of Classes, the Chairs should take account of past enrollment patterns and keep in mind that the program is totally self-supporting. Final responsibility for the summer session schedule rests with the College Dean.
2. Final authority for class cancellations shall rest with the College Dean.
3. No faculty member is required to teach Summer Session.

B. Faculty Compensation

1. Faculty compensation is determined by the faculty Collective Bargaining Agreement.

C. Administrative Compensation

1. The College Dean determines administrative compensation and will use part of the net revenues generated by the departments to pay administrative salaries within the College to faculty members with administrative and other assignments designated by the Dean.
2. Funding for administrative appointments must comply with appropriate University regulations and must not exceed generated net revenues.

D. Conflict Resolution

1. Nothing in this section is intended to supersede any provision contained in the Agreement Between The Board of Trustees of the California State University and the California Faculty Association: Unit 3 - Faculty (the Collective Bargaining Agreement). If any conflict should occur between this policy statement and that, that document shall take precedence.

X. SMOKING

It is the policy of California State University, Northridge, so as to promote the health, wellbeing, and safety of our employees, students, and visitors, to Establish a smoke and tobacco-free environment and to encourage non-smoking and tobacco-free lifestyles. Smoking and the use of tobacco are prohibited in all areas of campus, including parking lots and structures.

Smoking and the use of tobacco products are also prohibited in leased spaces, including space within buildings shared with other agencies, as well as on-campus residences.

Additionally, smoking and the use of tobacco products are prohibited in state/university owned vehicles. Smoke-and tobacco-free, as defined in this policy, prohibits the use of cigarettes, cigars, pipes (including hookah), electronic smoking devices such as e-cigarettes, and smokeless tobacco products and nicotine delivery systems, including but not limited to chewing tobacco, snuff, and SNUS. "Tobacco Product" does not include any cessation product specifically approved by the United States Food and Drug Administration for use intreating nicotine or tobacco dependence.

XI. STUDENT ASSISTANTS

- A. Student assistants are paid from discretionary funds distributed by the Dean. Allocation of departmental funds is left to the discretion of the Department Chair.
 - 1. Faculty members employing student assistants should:
 - a. refer students who have not previously worked on campus as student assistants to the Office of Human Resources, BEFORE the student assistant starts work.
 - b. send student assistants to the departmental Coordinator for instructions on filing time sheets.
 - 2. The student and the employing faculty member are responsible for recording hours worked and requesting reclassification of the student assistant when eligible.
- B. Work-Study students may be hired by faculty members as readers or student assistants and are paid on the same basis as other student assistants. Faculty members should check with their department office for information and forms to be used before making any commitments to students regarding Work Study positions.

XII. EQUIPMENT, SUPPLIES, SPACE AND BUDGET

The College and the University own a large variety of equipment that is available for faculty use. The staff in the Dean's Office are responsible for coordinating the annual property inventory and for the custody of University property assigned to the College and its Departments. Faculty are requested to be cooperative during this inventory process.

A. Requisitions

Department Secretaries process requests for the following:

- 1. Furniture, machines, and other items for use in faculty offices (including moving such items from one office to another);
- 2. Repairs of machines, furniture and equipment;
- 3. Classroom use of audio-visual equipment;

4. Use of portable computers; and
5. Office supplies and instructional materials.

B. Purchases

Department Chairs must approve requests for purchase of equipment of a permanent nature.

C. Budget Procedures

The Dean directs the Director of Finance and Operations to prepare a budget for each fiscal year showing the funds provided by the University and the amount allocated from these funds to each major expenditure category. Expenditure categories include salaries for all regular faculty and staff, an allocation for the Dean's office that includes activities for which the Dean is directly responsible, each of the administrative departments, expenditures authorized by the Administrative Council and funds for the academic departments to hire part-time faculty and operate.

The amount budgeted for the academic departments will be allocated by a formula adopted by the Administrative Council. Variables in the formula will include measures of departmental performance based on the mission of the College and the number of faculty in each department. At the beginning of each fiscal year, the DFO will distribute to the department Chairs and Coordinators a spreadsheet that shows the formula and the amount allocated to each department. The spreadsheet will be given to any interested person.

XIII. CHANGES IN COLLEGE POLICY

A. Rulings on College Policy

A faculty member may request a ruling on College policy from either the Dean or the College committee responsible for that policy (e.g., the Personnel Committee on matters pertaining to personnel actions) for response or for referral to the appropriate committee.

B. Changes in College Policy

1. Faculty may suggest changes in College policy or initiate policy by:
 - a. Submitting the request for change in policy or the need for new policy to the Dean to be placed on the agenda of the College Faculty meeting.
 - b. Submitting the request for change in policy or the need for new policy

to the appropriate College committee.

2. Business brought before the faculty which would add to, delete from, or modify the material in the Handbook shall show specific reference to the appropriate article and subsection so that changes to the Handbook can be systematically identified and incorporated into the revised editions by the administrative staff using approved minutes of the faculty meetings.

APPENDIX A

GUIDANCE FOR POLICY REGARDING ACADEMIC QUALIFICATION

This appendix provides further guidance on how to interpret or implement certain aspects of the Academic Qualification policy given in Section VII.C of the Faculty Handbook.

Re SECTION VII.C.ii. - MINIMUM REQUIREMENTS

In general, intellectual contributions deemed by the department and Dean to meet or exceed the scope and quality of a refereed journal article may substitute for journal articles. The following are examples of possible equivalencies (in each case, first editions and major revisions):

- Discipline-based scholarly books
- Books aimed at improving business practice
- Textbooks
- Scholarly book chapters

The following are examples of contributions that, although valued, would not be considered as equivalent to a refereed journal article:

- Papers in proceedings
- Presentation at an academic, trade or professional conference or seminar
- Widely available working papers
- Editing a book of readings
- Book reviews in journals
- Development of publicly available databases to assist others' research
- Development of publicly available professional software
- Study guides for textbooks
- Serving as an editor, editorial board member, or reviewer
- Serving as manuscript reviewer for a major publisher
- News media articles that relate to business development, commerce or related issues
- Consulting at a level at which the faculty member is recognized as a leader in his/her field and for which written documentation or other evidence of contributing to the field and/or our classes was produced
- Organizing, chairing, or serving as a discussant at a conference
- Development of new instructional technology
- New curricula or course development
- Development of new teaching methods
- Development of new technology for instruction
- Creation of executive or professional education courses